ECONOMIC DEVELOPMENT COMMISSION
MEETING MINUTES
May 1, 2019

PRESENT
Dr. Mary Bolt (Cecil College), JoAnn Dawson (Fairwinds), Danny DeMarinis (URP), Sandra Edwards (CCOED Manager), Bruce England (SWN), Paula Gilley (Citizen), Sandy Maruchi-Turner (Tourism Manager), Laura Metzler for Morgan Miller (CCPL), Chris Moyer (CCOED Director), Maureen O’Shea (CC Agribusiness Coordinator), Robert Palsgrove (WSFS), Dr. Carl Roberts (Roberts Consulting), Rupert Rossetti (Citizen), Richard Starr (CCOED Coordinator), Dr. Rich Szumel (Union Hospital), Mike Travers (Cecil Dancenter)

ABSENT
Linda Burris (Delmarva Power), Woody Jackson (Citizen), Michael Lara (Northrop Grumman), Bob Meffley (CC Council), Grove Miller (Citizen), Michael Ratchford (W.L. Gore & Assoc.)

GUESTS
Debbie Brown (CC Chamber of Commerce), Bill Coutz (CC Council), Aaron Easter (OED Intern), Vince Fiorelli (Chesapeake Utilities), Scott Flanigan (CC DPW), Jen Lyall (CC Public Information Officer), Susan O’Neill (USRC), Sharon Pelham (APGFCU), Jack Schamme (TEDCO), Alan Sexton (SWN), Scott Sturgill (Cecil Bank), Katie Tabeling (Cecil Whig)

Call to Order & Welcome – Bob Palsgrove for Mike Ratchford
• Meeting called to order at 8:04 a.m.
• Introductions made; April 3, 2019 meeting minutes approved

Director’s Report – Chris Moyer
• Scott Flanigan, Director, CC Public Works gave an update on the Elkton West Sewer project
  • News release – Cut ribbon on Elkton West Sanitary Sewer Phase I – Marley Road
  • Phase II – Mill Run Sanitary Sewer Extension
  • May 1st Meeting – 6:00-6:40 pm personnel available to discuss plans, 7:00 meeting begins
  ▪ Public meeting prior to undertaking Elkton West Sanitary Sewer Phases III, IV, and area between Marley Road and Rt. 279 and Rt. 40 West around Red Toad Road to include Ritchie Bros. and TIM Plastics.

Economic Development Update – Richard Starr
• Two initiatives OED is working on:
  • Gauging interest of property owners in Opportunity Zones
  • Having an event to talk to owners and connect with developers and investors.
  • Getting good response
• Breakfast for Manufacturers put on by Regional Manufacturing Institute (RMI)
  • Saving energy and making most of resources
  • Share resources and best practices
• Friday, May 3rd Business Walk in North East
  • Talk with business owners – find out what’s good, what’s not good, and what can we do to help?
An update on Cecil College was presented by Dr. Mary Way Bolt, President

- Cecil College interacts with workforce
- Facilities: North East Campus, Elkton Station, Cedar House, Bookstore @ College Crossing, Engineering & Math Building, Physical Education Complex, and Bainbridge
- Students & Enrollment (FY2018-2019)
  - Have both credit and continuing education students
  - Diversity: part-time, full-time, male and female, age, residency
- Academic Excellence:
  - Credit Offerings:
    - Career programs; newest Agribusiness
    - Cyber Security – submitted NSA application for program certification
    - Transfer Programs – agreements with public schools and other colleges
    - General Studies Program – 150+ transfer agreements with colleges in surrounding regions
  - Continuing Education Options:
    - Industry Certifications in numerous fields: computers, CDL, nursing, electrical apprenticeship, paramedic, pharmacy tech, real estate licensure, webmaster, welding, etc.
- Cecil has two new marketing videos highlighting CDL and Trades
- Cecil College celebrated its 50th Anniversary in 2018

Subcommittee Reports:
Education/Workforce – Bruce England/Mary Bolt

- May 4th - Cecil College Gala
- Trying to obtain grants for employment retraining
- May 9th - Cecil County Job Fair, 12-4pm, Singerly Fire Hall
- May 10th – College Nursing, Engineering graduation
- May 11th – North East Library Grand Opening Ceremony
- May 11th – Youth Leadership/Substance Abuse Leadership @ Cecil College, CCPS hosting
- May 29th – STEM Project, Elkton High School Open House format, 5pm

Technology – Danny DeMarinis

- Agreed on 3 items:
  - October – Entrepreneurial related forum, service oriented for incubator
  - Added Laura Metzler to Tech Subcommittee to partner CCPL
  - Conversation with Jack Schammel to broaden committee, strategic partners

Land Use – Rupert Rossetti

- May 24-25, 2019 - Fair Hill Races
- Drilling test well in parking lot for water appropriations for Fair Hill project
- Hope to see Tesla back at 3 Star
- May 15th – Green Infrastructure Workshop, 6pm, County Admin. Building Elk Room

Finance – Bob Palsgrove

- Have application for Cecil Catalyst – trying to work out with local banks
- Doing some social media and marketing for program
Communications – JoAnn Dawson
- Movie set to film in Cecil County and Fairwinds Farm
  - Call for extras – June 24-28, 2019
- Request next EDC meeting be held at Fairwinds Farm

Council Report – Bill Coutz
- Passed Northrop Grumman resolution
- In midst of budget process
- Fair Hill Races coming up Memorial Day weekend
  - Adding Friday night racing and a gala this year
  - OED and Tourism sponsoring/involved

Summary
- House of Representatives selecting new leader

The report will be available via OED website.

Adjournment
Meeting adjourned at 9:02 a.m.

Our next EDC meeting will be on June 5, 2019 at 8:00 a.m. at Fairwinds Farm, 41 Tailwinds Lane, North East, MD 21901.

Respectfully Submitted,

Terri Springel
Administrative Assistant