PRESENT
Dr. Stephen Pannill (Cecil College President), Dr. D’Ette Devine (CCPS), Norman Gaither (NorArk Executive Group), Rupert Rossetti (Citizen), Robert Palsgrove (Columbia Bank), Mayor Robert Fisher (Town of Rising Sun), Bruce England (SWN), JoAnn Dawson (Fairwinds), Denise Davis (CCPL), Robert Hodge (Council President), Grove Miller (Citizen), Paula Gilley (Mason Dixon Realty), Doreen Smith (Town of Perryville), Danny DeMarinis (University Research Park), Jeanne Minner (Town of Elkton), Linda Burris (Delmarva Power).

STAFF
Lisa Webb (Economic Development Director), Joanne Richart-Young (Ag Coordinator), Sandy Turner (Tourism Coordinator), Susan O’Neill (Economic Development Manager), Sharon Pelham (Small Business Consultant), Jason Zang (Economic Development Coordinator), Robin McCann (Administrative Assistant).

ABSENT
Mayor Dean Geracimos (Town of Chesapeake City), Andrew Jodlbauer (Jodlbauer's Furniture), Mayor Robert McKnight (Town of North East), Mayor Wayne Tome (Town of Port Deposit), Mayor Joseph Zang (Town of Cecilton), Chick Hamm (PNC Bank), Mike Travers (Cecil Dance Center), Bill Kilby (Kilby Cream), Dr. Ken Lewis (Union Hospital), Mike Ratchford (EDC Chairman and W.L. Gore & Associates).

GUESTS
Delegate David Rudolph, Tammy Edwards (DBED) Vince Fiorelli (Chesapeake Utilities), Dan Schneckenburger (N. Barton & Associates), Mie Mie Strickler (Citizen), Scott Flanigan (DPW Director), Lauri Major (Artesian), David Strauss (McCrone Engineering), Joe DiNunzio (Artesian), Alan Sexton (SWN), Clyde Van Dyke (Parks & Rec), Melinda McGuigan (EDIS), Cheryl Mattix (Cecil Whig), Stephanie Palko (Guardian), Bonnie Grady (Cecil County Chamber).

Call to Order & Welcome
Norman Gaither called the meeting to order at 8:00 am. The Meeting Minutes for May 7, 2014 were approved as e-mailed.

Chairman’s Report
- Norman Gaither wished Mike Ratchford a “get well”
- Bruce England announced that the EARN Grant was approved
- Norman Gaither congratulated Cecil College regarding the EARN Grant
- Dr. Pannill explained how the grant will be a positive impact for Cecil College
- Norman Gaither congratulated Fair Hill for celebrating 30 years
- Norman Gaither announced that MACO was coming to Cecil County regarding “Drug Abuse in Cecil County”
Delegate David Rudolph

Legislative Bills approved for funding

- Approximately 2,700 bills were entered into the Assembly
- Fair Hill received a $50,000 grant for improvements
- Liquor Store Legislation for University of Delaware
- Perryville and Rising Sun Elementary Schools
- 3D Manufacturing
- Sheriff’s Office
- Orphan’s Court
- Calvert Regional Park
- Bainbridge Tome School

Ongoing Initiatives

- Connecting Universities in the areas of research and development
- Establish a cyber security grant program
- Commission responsiveness plan for tax zones, property incentives for companies next to companies
- Crime Control
- Substance Abuse
- Business community – energy use
- Citizens driving without car insurance in the county
- County Paramedics assist patients who need continued care
- Rail Service going to Newark, Delaware Train Station

Utilities Update – Vince Fiorelli
Vince Fiorelli provided a brief update regarding the natural gas expansion in Cecil County.

Artesian Water – Lauri Major
Lauri Major provided a brief update regarding Artesian Water.

Delmarva Power – Linda Burris
Linda Burris provided a brief update regarding the merger with Exelon Energy.

Calvert Regional Park - Clyde Van Dyke
Clyde provided a brief update regarding the new Calvert Regional Park. The plan is to break ground in October 2014 and open by the spring of 2016.

Directors Update – Lisa Webb

- Provided Council an update in favor of our activities/budget approval
- Hosted Texas Delegation visit
- Received upgrade resulting from Bond Rating trip in New York
- Site visit to ECBC additive manufacturing facility
- Attended ICSC Conference (retail focus)
- Preliminary planning for several events
- Tourism is seeking Bass Master Elite sponsorships
- ODEC awarded their contract to McCrone Engineering
Economic Development Manager – Susan O’Neill

- Presented to the North East Chamber
- Continue working on the Incubator Feasibility RFP with the Technology Committee
- Assisted with Cecil County Chamber event
- Visited two small businesses per their request regarding RLF/VOLT
- Attended three Cecil Leadership Institute classes
- Presented at the SBA workshop at Cecil College
- Coordinated lease agreements and signing event for start-up Cyber Security business
- Finished touring Triumph Industrial Park
- Began touring Peninsula Industrial Park
- Processing an application for the Revolving Loan Fund
- Toured Composites in North East with SWN and DBED
- Began coordination of the annual Commercial Broker event to be held in September 2014

Agriculture Coordinator – Joanne Richart-Young

- Estate Planning and Ag Land Preservation Workshop was held on Wednesday, May 14, 2014
- Coordinated attendance at the Fair Hill Races for Ross Peddicord of the Maryland Horse Industry Board
- Coordinated visit with Windbak Farm for Texas Delegation visit
- Cecil County Farmers’ Market in North East is open every Friday, 2:00-6:00 pm through October 31, 2014
- Attended the annual BEPAC Partnership Breakfast prepared by Culinary Arts students
- Attended and assisted with the promotion of SBA Day.

Tourism Coordinator – Sandy Turner

- Successful “Tourism Month” activities: event booths, presentations, proclamations, press coverage
- Spring/summer advertising (print, radio, on-line)
- Eastern Shore partnership includes a joint brochure and participation in the American Bus Association show
- Continuing committee work on the Bassmaster Elite proposal
- Successful “Marines Helping Marines” fishing tournament
- Special prize promotion with Southwest Airlines, Maryland Office of Tourism, and Harford County Tourism

Economic Development Coordinator – Jason Zang

- Assisted with early stages of Broker Event
- Visited businesses in Triumph and Peninsula Industrial Parks
- Met with members of EAGB to discuss upcoming promotional opportunities
- Organized an online and Social Media Marketing Workshop Event to be hosted by OED on June 18th
- Secured ad space and delivered advertisements in several industry publications
- Attended Small Business Day at Cecil College
- Completed June newsletter
Subcommittee Reports
Education/Workforce – Denise Davis did not have anything to report.

Technology – Norman Gaither reported that the RFP Feasibility Study was ready to release.

Land Use – Rupert Rossetti did not have anything to report.

Finance – Chick Hamm was absent.

Communications – JoAnn Dawson announced that she is now accommodating weddings at Fairwinds Farm. She provided a flyer regarding additional events at the Fairwinds Farm and Stables.

Adjournment
Norman Gaither adjourned the meeting at 9:35 am. The next regular meeting will be held on Wednesday, September 3, 2014 at 8:00 am, Cecil College, Room TC208.

Respectfully Submitted,

Robin McCann
Administrative Assistant