

BRIEF ECONOMIC FACTS

CECIL COUNTY, MARYLAND

Cecil County's convenient location on the I-95 corridor in northeastern Maryland has made it one of the state's most desirable business locations. Situated midway between the metropolitan areas of Baltimore and Philadelphia, Cecil County's strategic location offers businesses overnight access to markets in New York, New Jersey, Pennsylvania, Delaware, Virginia and Washington, D.C. Main lines for CSX and Norfolk Southern railroads and Amtrak commuter lines provide additional transportation linkages.



Cecil County's 1,960 businesses employ 22,900 workers; an estimated 34 of these businesses have 100 or more workers. Key employers include a host of world-class companies such

as ATK, DuPont Performance Elastomers, General Electric, W.L. Gore & Associates, IKEA and Terumo Medical.

LOCATION

Driving distance from Elkton:	Miles	Kilometers
Atlanta, Georgia	709	1,141
Baltimore, Maryland	50	80
Boston, Massachusetts	346	557
Chicago, Illinois	726	1,168
New York, New York	137	220
Philadelphia, Pennsylvania	47	76
Pittsburgh, Pennsylvania	263	422
Richmond, Virginia	192	310
Washington, DC	89	144

CLIMATE AND GEOGRAPHY¹

Yearly Precipitation (inches)	48.1
Yearly Snowfall (inches)	13.8
Summer Temperature (°F)	74.1
Winter Temperature (°F)	33.5
Duration of Freeze-Free Period (days)	191
Land Area (square miles)	359.6
Water Area (square miles)	21.2
Shoreline (miles)	217
Elevation (feet)	sea level to 535

POPULATION^{2,3}

	Cecil County	Upper Eastern Shore*	Maryland
2000	85,951	199,406	5,296,486
2005	96,200	213,900	5,577,450
2010	103,850	227,550	5,779,400
2015	117,800	249,550	6,086,850
2020	130,350	269,200	6,339,300

*Caroline, Cecil, Dorchester, Kent and Talbot counties

Selected municipalities population (2008): Charlestown 1,103; Elkton 14,842; North East 2,862; Perryville 3,802; Rising Sun 1,809

POPULATION DISTRIBUTION² (2010 PROJECTION)

Age	Number	Percent
Under 5	7,120	6.9
5 - 19	22,830	22.0
20 - 44	34,410	33.1
45 - 64	28,230	27.2
65 and over	11,250	10.8
Total	103,850	100.0

CECIL COUNTY, MARYLAND

LABOR AVAILABILITY^{3,4} (BY PLACE OF RESIDENCE)

Civilian Labor Force (2009 avg.):

Total civilian labor force	49,862
Employment	45,213
Unemployment	4,649
Unemployment rate	9.3%

Residents commuting outside the county to work (2006-2008) 26,311 52.7%

Employment in selected occupations (2006-2008)

Management, professional and related	16,407	32.0%
Service	8,053	15.7%
Sales and office	12,870	25.1%
Production, transp. and material moving	7,275	14.2%

MAJOR EMPLOYERS^{5,6} (2009)

Employer	Product/Service	Employment
W.L. Gore & Associates	GORE-TEX® medical products, R&D	2,602
Perry Point VA Medical Center*	Medical services	1,125
Union Hospital / Affinity Health System	Medical services	1,000
ATK	Propellants, rocket motors	750
Wal-Mart	Consumer goods	500
IKEA	Home furnishings distrib.	370
Terumo Medical	Medical products, R&D	345
Cecil College	Higher education	300
Burriss Logistics	Refrigerated trucking	276
Performance Food Group	Food products distrib.	265
Moon Nurseries	Nursery products	240
Terumo Cardiovascular Systems	Medical products, R&D	226
Upper Bay Counseling and Support	Medical services	200
Calvert Manor Healthcare Center	Nursing care	186
C&S Wholesale Grocers	Food products distrib.	180
Petro Fuel Operation	Truck fueling station	175
General Electric / Holman	Appliance distribution	163
Acme Markets	Groceries	160
Estes Express Lines	Truck terminal	150
Laurelwood Care Center	Medical services	150
Chesapeake Publishing	Newspaper publishing	120

Excludes post offices, state and local governments; includes higher education

* Federal and military facilities exclude contractors

EMPLOYMENT⁴ (2008, BY PLACE OF WORK)

Industry	Annual Avg. Employment	%	Average Weekly Wage
Federal government	3,567	11.6	\$1,554
State government	323	1.1	748
Local government	3,834	12.5	828
Private sector	22,944	74.8	735
Natural resources and mining	623	2.0	628
Construction	1,354	4.4	689
Manufacturing	4,600	15.0	1,314
Trade, transp. and utilities	6,332	20.6	576
Information	246	0.8	804
Financial activities	787	2.6	700
Prof. and business services	1,534	5.0	819
Educ. and health services	3,273	10.7	757
Leisure and hospitality	3,241	10.6	300
Other services	954	3.1	418
Total	30,668	100.0	842

Includes civilian employment only

HOURLY WAGE RATES⁴ (2009)

Selected Occupations	Median	Entry	Experienced
Bookkeeping/accounting clerks	\$17.50	\$11.00	\$20.75
Computer-controlled machine tool operators	18.50	15.50	20.50
Computer support specialists	25.25	17.25	32.00
Computer systems analysts	37.50	23.50	44.75
Customer service representatives	13.75	10.00	16.50
Electrical engineers	38.50	28.25	47.00
Electronic engineering technicians	36.00	25.50	40.75
Freight, stock and material movers, hand	12.00	8.75	14.75
Industrial truck operators	16.00	12.25	17.50
Machinists	24.00	17.50	26.50
Maintenance workers, machinery	12.50	11.25	17.25
Network administrators	34.50	24.00	40.75
Packaging and filling machine operators	14.50	11.25	17.00
Packers and packagers, hand	11.25	8.50	13.50
Secretaries	15.00	11.75	18.50
Shipping/receiving clerks	16.50	11.25	19.00
Team assemblers	14.75	10.00	17.50
Telemarketers	14.00	9.00	20.50

Wages are an estimate of what workers might expect to receive in Cecil and Harford counties and may vary by industry, employer and locality

CECIL COUNTY, MARYLAND

SCHOOLS AND COLLEGES^{3,7}

Educational Attainment - age 25 & over (2006-2008)

High school graduate or higher	86.0%
Bachelor's degree or higher	20.7%

Public Schools

Number: 17 elementary; 6 middle; 6 high
Enrollment: 16,209 (Sept. 2008)
Cost per pupil: \$10,914 (2007-2008)
Students per teacher: 13.1 (Oct. 2008)
High school career / tech enrollment: 2,078 (2009)
High school graduates: 1,118 (June 2008)

Private Schools

Number: 22 (Sept. 2008)

Higher Education (2008)	Enrollment	Degrees
2-year institution		
Cecil College	2,276	175

Several major universities are within an easy commute of the county, including Washington College and the University of Delaware. The Higher Education and Conference Center at HEAT in adjacent Harford County hosts undergraduate and graduate level courses through a partnership between Harford Community College and six major Maryland colleges and universities.

TAX RATES⁸

	Cecil Co.	Maryland
Corporate Income Tax (2010)	none	8.25%
Base – federal taxable income		
Personal Income Tax (2010)	2.80%	2.0% - 6.25%*
Base – federal adjusted gross income		
*Graduated rate peaking at 6.25% on taxable income over \$1 million		
Sales & Use Tax (2010)	none	6.0%
Exempt – sales for resale; manufacturer's purchase of raw materials; manufacturing machinery and equipment; purchases of materials and equipment used in R&D and testing of finished products; purchases of computer programs for reproduction or incorporation into another computer program for resale		
Real Property Tax (FY 10)	\$0.94	\$0.112
Effective rate per \$100 of assessed value		
In addition to this rate, there are some miscellaneous taxes and/or special taxing areas in the county; in an incorporated area, a municipal rate will also apply		
Business Personal Property Tax (FY 10)	\$2.35	none
Rate per \$100 of depreciated value		
Exempt – manufacturing and R&D machinery, equipment, materials and supplies; manufacturing, R&D and warehousing inventory		
In an incorporated area, a municipal rate may also apply		
Major Tax Credits Available		
Enterprise Zone, Job Creation, R&D		

INCOME³ (2006-2008)

Distribution	Percent Households		
	Cecil Co.	Maryland	U.S.
Under \$25,000	16.6	15.1	23.2
\$25,000 - \$49,999	19.1	19.9	24.8
\$50,000 - \$74,999	22.0	18.5	18.8
\$75,000 - \$99,999	16.0	14.5	12.5
\$100,000 - \$149,999	17.3	17.5	12.2
\$150,000 - \$199,999	6.1	7.7	4.3
\$200,000 and over	2.8	6.9	4.2
Median household	\$64,913	\$70,005	\$52,175
Average household	\$77,386	\$90,234	\$71,128
Per capita	\$29,020	\$34,508	\$27,466
Total income (millions)	\$2,779	\$188,303	\$7,993,784

HOUSING^{2,9} (2008)

Median Selling Price

All arms-length transactions	(798 units)	\$249,995
All multiple-listed properties*	(705 units)	\$235,000

*Excludes auctions and FSBO

BUSINESS AND INDUSTRIAL PROPERTY⁵

Situated in the heart of the Mid-Atlantic region, Cecil County has access to rail and interstates and is located midway between Baltimore and Philadelphia international airports and seaports. Washington, D.C. and New York are less than two hours away.

Each of the existing industrial parks has affordable land and existing buildings ranging in size from 5,000 to 600,000 sf, available for immediate occupancy. A 600,000 sf crossdock distribution facility, expandable to 1.2 million sf, is available in the **Principio Business Park**.

Building A of the **Cecil Technology Campus**, in the 1,000-acre **Principio Business Park**, has 36,000 sf available for lease. The campus has been permitted for five buildings totaling 225,000 sf. Also available just north of I-95 is the 160,000 sf Class A Basell North America Headquarters and R&D Center situated on 90 acres.

Market Profile Data	Low	High	Average
Land – cost per acre			
Industrial	\$40,000	\$125,000	\$70,000
Office	\$100,000	\$200,000	\$135,000
Rental Rates – per square foot			
Warehouse / Industrial	\$3.55	\$7.50	\$5.50
Flex / R&D / Technology	\$7.50	\$14.00	\$10.00
Class A Office	\$10.00	\$15.00	\$12.00

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TRANSPORTATION

Highways: I-95 (3 interchanges), U.S. 1, U.S. 40, U.S. 222, and U.S. 301

Rail: CSX Transportation, Norfolk Southern Railway, Amtrak, MARC (commuter rail)

Truck: 62 local and long-distance trucking establishments are located in the county

Water: Port of Baltimore, a leading U.S. automobile port (50' channel); the Port of Wilmington; and the Port of Philadelphia all are located within an hour's drive; the C&D Canal (35' channel) bisects Cecil County and links the Chesapeake and Delaware Bays

Air: Scheduled service is available at Baltimore/Washington International Thurgood Marshall (BWI) and Philadelphia International (PHL) Airports: PHL – 45 minutes via I-95 north; BWI – one hour via I-95 south; air service is also available at New Castle Airport in New Castle, Delaware, and Summit Aviation in Summit, Delaware; Raintree Airpark, south of Elkton, has a 2,600' runway

RECREATION AND CULTURE

Parks and Recreation: Five major rivers and the Chesapeake Bay provide excellent recreational opportunities for boating, fishing and swimming; state parks contain over 100 miles of trails for hiking, biking and horseback riding; the Susquehanna Flats attract 90 percent of the waterfowl traveling the Atlantic flyway

Attractions: Quaint towns with antique and gift shops; award-winning restaurants with Chesapeake Bay cuisine; unique and charming inns, museums and historic sites; the second largest Maryland zoo; agri-tourism attractions; wineries; a Heritage Area and a National Scenic Byway

Events: In October, Cecil hosts the Fair Hill International "Festival in the Country," a multi-day, world-class equestrian competition with family activities, dog agility trials, vendor tents and live music all in a beautiful outdoor setting

UTILITIES

Electricity: Delmarva Power and Choptank Electric Cooperative, Inc.; customers of investor-owned utilities and major cooperatives may choose their electric supplier

Gas: Elkton Gas, a subsidiary of AGL Resources, supplies natural gas in the Elkton area; BGE provides service in Perryville and southwestern portion of the county

Water: Municipal systems in Cecilton, Charlestown, Chesapeake City, Elkton, North East, Perryville, Port Deposit and Rising Sun; Mountain Hill Water Co., a private water system, serves the Rt. 40 area of Charlestown and Perryville

Sewer: County or municipal systems in Cecilton, Charlestown, Chesapeake City, Elkton, North East, Perryville, Port Deposit and Rising Sun

Telecommunications: Verizon Maryland offers Verizon Business Ethernet and other services; Comcast offers cable internet and telephone as well as Ethernet; the Maryland Broadband Cooperative is implementing the Maryland Rural Broadband Initiative to develop "middle mile" fiber optic networks

GOVERNMENT¹⁰

County Seat: Elkton

Government: Five commissioners elected for four-year terms; commissioner form of government limits county legislative power to areas authorized by the General Assembly
Brian L. Lockhart, President, Board of County Commissioners
410.996.5201

Alfred C. Wein, Jr., County Administrator 410.996.8301

Website: www.ccgov.org

County Delegation to Maryland General Assembly:

Nancy Jacobs, Senate Chair 410.841.3158

Michael D. Smigiel, Sr., House Chair 410.841.3555

U.S. Congressional Election District: 1st

County Bond Rating: AA (S&P); Aa3 (Moody's)

Cecil County Office of Economic Development

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Sources:

1 National Oceanic and Atmospheric Administration and Maryland State Office of Climatology (30-year averages); Maryland Geological Survey

2 Maryland Department of Planning

3 U.S. Bureau of the Census

4 Maryland Department of Labor, Licensing and Regulation, Office of Workforce Information and Performance

5 Cecil County Office of Economic Development

6 Maryland Department of Business and Economic Development

7 Maryland State Department of Education; Maryland Higher Education Commission

8 Maryland State Department of Assessments and Taxation; Comptroller of the Treasury

9 Maryland Association of Realtors

10 Maryland State Archives; Maryland Association of Counties