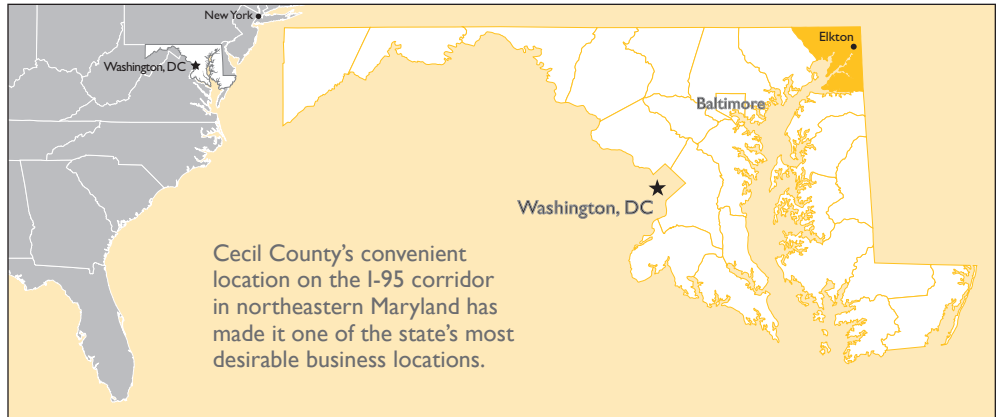


Brief Economic Facts

CECIL COUNTY, MARYLAND

Cecil County's desirable Mid-Atlantic location on the I-95 corridor in northeastern Maryland has made it one of the region's most sought after business locations. Situated midway between the metropolitan areas of Baltimore and Philadelphia, Cecil County's strategic location offers businesses overnight access to markets in New York, New Jersey, Pennsylvania, Delaware, Virginia and Washington, D.C. Main lines for CSX and Norfolk Southern railroads and Amtrak commuter lines provide additional transportation linkages.



1,870 Cecil County businesses employ over 24,400 workers, with approximately 40 of these businesses having 100 or more workers. Key employers include a host of world-class companies such as ATK, DuPont Performance Elastomers, General Electric, Hollywood Casino, Restoration Hardware and

W.L. Gore & Associates. Old Dominion Electric Cooperative (ODEC) recently broke ground on a state-of-the-art power generation facility in Conowingo that will result in a \$675 million investment and 30 full time jobs.

LOCATION

Driving distance from Elkton:	Miles	Kilometers
Atlanta, Georgia	709	1,141
Baltimore, Maryland	50	80
Boston, Massachusetts	346	557
Chicago, Illinois	726	1,168
New York, New York	137	220
Philadelphia, Pennsylvania	47	76
Pittsburgh, Pennsylvania	263	422
Richmond, Virginia	192	310
Washington, DC	89	144

POPULATION^{2,3}

	Cecil County Households	Cecil County Population	Upper Eastern Shore*	Maryland
2000	31,223	85,951	199,406	5,296,486
2010	36,867	101,108	224,771	5,773,552
2020**	40,825	108,600	241,700	6,224,550

*Caroline, Cecil, Dorchester, Kent and Talbot counties

**Projections

Selected places population (2010): Elkton 15,443; Perryville 4,361; North East 3,572; Rising Sun 2,781; Charlestown 1,183

CLIMATE AND GEOGRAPHY¹

Yearly Precipitation (inches)	47.5
Yearly Snowfall (inches)	17.6
Summer Temperature (°F)	76.2
Winter Temperature (°F)	34.4
Days Below Freezing	105.3
Land Area (square miles)	359.6
Water Area (square miles)	21.2
Shoreline (miles)	217
Elevation (feet)	sea level to 535

POPULATION DISTRIBUTION^{2,3} (2014)

Age	Number	Percent
Under 5	5,908	5.8
5 - 19	20,624	20.1
20 - 44	31,383	30.7
45 - 64	30,377	29.7
65 and over	14,091	13.8
Total	102,383	100.0
Median age		40.0 years

LABOR AVAILABILITY^{3,4,5} (BY PLACE OF RESIDENCE)

Civilian Labor Force (2014 avg.)	County	Labor Mkt. Area*
Total civilian labor force	52,078	469,922
Employment	48,665	443,015
Unemployment	3,413	26,907
Unemployment rate	6.6%	5.7%

Residents commuting outside the county to work (2011-2013)	Number	Percent
	26,681	55.6%

Employment in selected occupations (2011-2013)

Occupation	Number	Percent
Management, business, science and arts	17,357	35.4%
Service	8,847	18.0%
Sales and office	11,145	22.7%
Production, transp. and material moving	6,685	13.6%

* Cecil and Harford counties, MD, and New Castle County, DE

MAJOR EMPLOYERS^{6,7} (2014)

Employer	Product/Service	Employment
W.L. Gore & Associates	GORE-TEX® medical products / R&D	2,387
Perry Point VA Med. Ctr.*	Medical services	1,500
Union Hospital / Affinity Health System	Medical services	1,236
IKEA	Home furnishings distrib.	580
Cecil College	Higher education	521
Walmart	Consumer goods	500
ATK	Propellants, rocket motors	464
Penn National Gaming / Hollywood Casino	Casino gaming	405
Terumo Medical Products	Medical products / R&D	342
Terumo Cardiovascular Systems	Medical products / R&D	297
Burriss Logistics	Refrigerated trucking	250
McDonald's	Restaurants	240
Sandy Cove Ministries	Conf. and retreat center	231
C&S Wholesale Grocers	Food products distribution	224
Warwick Mushroom Farms	Mushroom production	209
Kenneth O. Lester / PFG	Food products distribution	205
Calvert Manor Healthcare Center	Nursing care	200
Moon Nurseries	Nursery products	200
Restoration Hardware	Home furnishings distrib.	200
YMCA of Cecil County	Recreation and sports ctr.	200
Bayside Comm. Network	Services for the disabled	190
Upper Bay Counseling	Medical services	185

Excludes post offices, state and local governments; includes higher education

* Employee counts for federal and military facilities exclude contractors to the extent possible; embedded contractors may be included

EMPLOYMENT⁴ (2014, BY PLACE OF WORK)

Industry	Estab-lishments	Annual Avg. Empl.	Emp. %	Avg. Wkly. Wage
Federal government	30	1,759	5.7	\$1,356
State government	9	549	1.8	909
Local government	45	3,906	12.8	870
Private sector	1,866	24,420	79.7	792
Natural resources and mining	44	891	2.9	672
Construction	232	1,148	3.7	798
Manufacturing	71	4,248	13.9	1,514
Trade, transportation and utilities	441	6,516	21.3	660
Information	11	117	0.4	1,155
Financial activities	160	616	2.0	874
Professional and business services	293	1,739	5.7	695
Education and health services	197	4,100	13.4	801
Leisure and hospitality	242	4,215	13.8	349
Other services	175	830	2.7	538
Total	1,950	30,634	100.0	836

Includes civilian employment only

HOURLY WAGE RATES⁴ (2015)

Selected Occupations	Median	Entry	Experienced
Accountants	\$30.75	\$23.00	\$39.00
Bookkeeping/accounting clerks	19.50	13.50	23.50
Computer systems analysts	49.75	30.00	57.50
Computer user support specialists	20.75	10.75	25.00
Customer service representatives	15.25	9.75	19.50
Electrical engineers	43.50	33.75	52.00
Freight, stock and material movers, hand	13.50	9.75	16.25
Industrial truck operators	18.25	13.00	22.00
Machinists	24.75	14.50	29.00
Maintenance workers, machinery	24.00	14.75	27.00
Network administrators	52.00	32.75	61.25
Packaging and filling machine operators	14.50	11.50	19.75
Packers and packagers, hand	9.25	8.25	12.75
Secretaries	17.50	11.75	20.75
Shipping/receiving clerks	14.25	12.25	17.25
Team assemblers	16.75	10.75	19.00

Wages are an estimate of what workers might expect to receive in Cecil and Harford counties and may vary by industry, employer and locality

SCHOOLS AND COLLEGES^{3,8}

Educational Attainment - age 25 & over (2011-2013)

High school graduate or higher	88.2%
Bachelor's degree or higher	23.3%

Public Schools

Number: 17 elementary; 6 middle; 6 high
Enrollment: 15,681 (Sept. 2014)
Cost per pupil: \$12,327 (2012-2013)
Students per teacher: 13.4 (Oct. 2014)
High school career / tech enrollment: 2,043 (2014)
High school graduates: 1,084 (July 2014)

A new state-of-the-art technical high school is slated to open Sept. 2015

Nonpublic Schools Number: 21 (Sept. 2014)

Higher Education (2014)	Enrollment	Degrees
2-year institution		
Cecil College	2,551	290

Several major universities are within an easy commute of the county, including Washington College and the University of Delaware. Cecil College has an articulation agreement with the Univ. of Delaware for their civil engineering and government logistics/operations mgmt. programs. The College holds similar articulation/transfer agreements with 45 public and private institutions in Maryland and bordering states which allow students to study during their first two years at home while providing significant costs savings in degree pursuit.

TAX RATES⁹

	Cecil Co.	Maryland
Corporate Income Tax (2015) Base – federal taxable income	none	8.25%
Personal Income Tax (2015) Base – federal adjusted gross income *Graduated rate peaking at 5.75% on taxable income over \$300,000	2.80%	2.0%-5.75%*
Sales & Use Tax (2015) Exempt – sales for resale; manufacturer's purchase of raw materials; manufacturing machinery and equipment; purchases of materials and equipment used in R&D and testing of finished products; purchases of computer programs for reproduction or incorporation into another computer program for resale	none	6.0%
Real Property Tax (FY 16) Effective rate per \$100 of assessed value In addition to this rate, there are some miscellaneous taxes and/or special taxing areas in the county; in an incorporated area, a municipal rate will also apply	\$0.9907	\$0.112
Business Personal Property Tax (FY 16) Rate per \$100 of depreciated value Exempt – manufacturing and R&D machinery, equipment, materials and supplies; manufacturing, R&D and warehousing inventory In an incorporated area, a municipal rate may also apply; municipal exemptions may be available	\$2.4768	none

Major Tax Credits Available

Enterprise Zone, Job Creation, R&D, Biotechnology and Cybersecurity Investment, A&E District

INCOME³ (2011-2013)

Distribution	Cecil Co.	Percent Households Maryland	U.S.
Under \$25,000	17.0	16.1	23.9
\$25,000 - \$49,999	21.2	18.1	24.0
\$50,000 - \$74,999	17.9	17.4	17.9
\$75,000 - \$99,999	13.7	13.3	11.9
\$100,000 - \$149,999	19.4	18.0	12.7
\$150,000 - \$199,999	6.2	8.5	4.8
\$200,000 and over	4.5	8.6	4.8
Median household	\$66,575	\$72,345	\$52,176
Average household	\$79,705	\$94,841	\$72,897
Per capita	\$29,455	\$35,837	\$27,884
Total income (millions)	\$2,888	\$203,854	\$8,436,477

HOUSING^{2,3,10}

Occupied Units (2011-2013) 36,231 (73.0% owner occupied)

Housing Transactions (2014)	Units	Median Selling Price
All arms-length transactions	825	\$227,950
All multiple-listed properties*	961	\$194,000

*Excludes auctions and FSBO

BUSINESS AND INDUSTRIAL PROPERTY⁶

At the heart of the Mid-Atlantic region and nestled between two major R&D hubs, Aberdeen Proving Ground and the University of Delaware, Cecil's eight industrial and technology parks offer prime locations, affordable land and available buildings ranging from 5,000 to 160,000 sf, ready for immediate occupancy.

Building A of Principio Industrial Park's Cecil Technology Campus is home to innovative companies i-Lighting, Operative Experience, Battle Front Miniatures USA, and General Resonance, and has additional space available for lease. Principio also received fast-track designation for a proposed 1.2 million sf warehouse to be located between Restoration Hardware and General Electric.

Cecil County recently expanded its Enterprise Zone bringing it to a total of nearly 6,000 acres of industrial land. Businesses locating in the Enterprise Zone may be eligible for income tax and real property tax credits in return for job creation and investment.

Market Profile Data (2014)	Low	High	Average
Land – cost per acre			
Industrial	\$40,000	\$250,000	\$100,000
Office	\$100,000	\$200,000	\$135,000
Rental Rates – per square foot			
Warehouse / Industrial	\$2.00	\$15.00	\$5.50
Flex / R&D / Technology	\$4.00	\$15.00	\$10.00
Class A Office	\$10.00	\$18.00	\$12.00

TRANSPORTATION

Highways: I-95 (3 interchanges), U.S. 1, U.S. 40, U.S. 222, and U.S. 301

Rail: CSX Transportation, Norfolk Southern Railway, Amtrak, MARC (commuter rail)

Truck: 52 local and long-distance trucking establishments are located in the county

Water: Port of Baltimore, a leading U.S. automobile port (50' channel), the Port of Wilmington, and the Port of Philadelphia all are located within an hour's drive; the C&D Canal (35' channel) bisects Cecil County and links the Chesapeake and Delaware Bays

Air: Scheduled service is available at Baltimore/Washington International Thurgood Marshall (BWI) and Philadelphia International (PHL) Airports: PHL – 45 minutes via I-95 north; BWI – one hour via I-95 south; air service is also available at New Castle Airport in New Castle, Delaware, and Summit Aviation in Summit, Delaware; the county's newly expanded Claremont Airport has renovated facilities and a 3000' runway

RECREATION AND CULTURE

Parks: Year-round visitors to Cecil's Elk Neck State Park, Elk Neck State Forest and Fair Hill Natural Resource Area are attracted by 200 miles of shoreline, over 11,000 acres of preserved forest, fields, trails, hiking and biking paths, as well as waterfront vistas; \$2.5 million funding was recently approved for Phase I of Calvert Regional Park, the county's first regional park

Recreation and Leisure: 100 miles of trails afford ample opportunity for hiking, biking, and horseback riding; five rivers, the C&D Canal and the Upper Chesapeake Bay provide abundant boating, fishing, and swimming; Cecil County offers youth sports, family friendly events, golf courses, and wonderful scenery for nature photography enthusiasts; historic towns are home to specialty shops, award winning restaurants, museums, and fascinating heritage

Attractions: Cecil County's destinations include state parks, Maryland's first casino, a creamery with homemade ice cream, wineries, boat rides, covered bridges, "pick-your-own" farms and orchards, Plumpton Park Zoo, historic villages, lighthouse, tobacco plantation, basket factory, scenic vistas, and more

Arts & Entertainment District: Elkton

Events: Family friendly events throughout the year include Highland Gathering Scottish Games, Fair Hill Races, Cecil County Fair, and Fair Hill International; town events include street festivals, art shows, car shows, triathlons, house tours, parades, wine and food festivals, fireworks, heritage celebrations, drag strip races, and walking tours; Cecil County hosted its first Bassmaster Elite Tournament in August 2015

UTILITIES

Electricity: Delmarva Power and Choptank Electric Cooperative; customers of investor-owned utilities and major cooperatives may choose their electric supplier

Gas: Elkton Gas, subsidiary of AGL Resources, supplies natural gas in Elkton area; BGE provides gas in Perryville and southwestern county; Chesapeake Utilities constructing pipeline to provide gas service to much of the growth corridor; customers may choose their gas supplier

Water: Municipal systems in Cecilton, Charlestown, Chesapeake City, Elkton, North East, Perryville and Rising Sun; Artesian Water Maryland services Port Deposit and other rural areas of the county

Sewer: County or municipal systems in Cecilton, Charlestown, Chesapeake City, Elkton, North East, Perryville, Port Deposit and Rising Sun

Telecommunications: Verizon Maryland offers Verizon Business Ethernet and other services; Comcast offers cable internet, telephone and Ethernet; Atlantic Broadband and Armstrong offer phone, cable and internet; the Maryland Broadband Coop. is implementing the Maryland Rural Broadband Initiative to develop "middle mile" fiber optic networks

GOVERNMENT¹¹

County Seat: Elkton

Government: County executive and five member county council elected for four-year terms; charter form of government allows for the separation of the executive from the legislative branch; lawmaking powers are vested in an elected legislative body

Tari Moore, County Executive. 410.996.5201

Robert Hodge, President, County Council 410.996.8301

Website: www.ccgov.org

County Bond Rating: AA+ (S&P); Aa2 (Moody's)

Cecil County Office of Economic Development

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Sources:

- 1 National Oceanic and Atmospheric Administration (1981-2010 normals); Maryland Geological Survey
- 2 Maryland Department of Planning
- 3 U.S. Bureau of the Census
- 4 Maryland Department of Labor, Licensing and Regulation, Office of Workforce Information and Performance
- 5 U.S. Bureau of Labor Statistics
- 6 Cecil County Office of Economic Development
- 7 Maryland Department of Business and Economic Development
- 8 Maryland State Department of Education; Maryland Higher Education Commission
- 9 Maryland State Dept. of Assessments and Taxation; Comptroller of the Treasury
- 10 Maryland Association of Realtors
- 11 Maryland State Archives; Maryland Association of Counties

